Economic Research, Mexico

# Banxico QR – Stronger GDP growth and a positive output gap are consistent with modest rate cuts

- Banxico published today its 3Q23 Quarterly Report (QR). In line with our view, the highlight was the upward revision to GDP forecasts for this year and in 2024
- Specifically, this year's GDP was revised to 3.3% from 3.0% (Banorte: 3.3%). For 2024, the central bank anticipates 3.0% from 2.1% (Banorte: 2.4%). As in recent QRs, inflation forecasts were unchanged relative to the latest policy statement
- Questions were centered on the likely path and strategy for monetary policy ahead. They reiterated that the first interest rate cut could be debated as soon as in 1Q24, but it would not necessarily mean the start of an easing cycle. Comments were also made about the fiscal outlook, the minimum wage increase for 2024, and capital flow dynamics, among others
- We reaffirm our call that the reference rate will end this year at 11.25% and that the first 25bps cut will materialize in March 2024. In our view, current economic strength and a more positive output gap imply higher inflation risks from the demand side

GDP growth revised higher and a more positive output gap... In line with our view, and for a second time in a row, GDP growth estimates for this year and 2024 were revised to the upside. With this, they are more aligned, albeit slightly more positive, than our call. Specifically, GDP for 2023 is now expected at 3.3% y/y from 3.0% (Banorte: 3.3%), with next year also stronger, at 3.0% from 2.1% (Banorte: 2.4%). For 2025, an additional deceleration is forecasted, to 1.5%. As a result, the output gap –an estimate about the cyclical position of the economy relative to its potential— is more positive when compared to the previous QR. At the time, it was calculated at +0.7% of potential GDP in 3Q23; currently, this period was increased to 1.4% (Banorte: 0.8%). In addition, Banxico locates it in positive territory for the full forecast horizon in its base case scenario, which ends in 4Q25. Previously, it returned to negative in 3Q24 (see chart on the next page). We highlight this metric as it is important for the central bank's assessment about the risks to the convergence of inflation to the target (in 2Q25), as well as inflation forecasts. At the margin, a more positive output gap would reinforce the upside skew to the balance of risks. On the latter point, we note also the comments made by Deputy Governor Jonathan Heath in a radio interview this week. He mentioned that: "... This is not what we were seeing a year ago [...]. Instead, the economy has been stronger, so right now we see a situation in which there are inflationary pressures that can be explained by the excess of aggregate demand...".

...with the Q&A still focused on possible rate cuts ahead. After the shift towards a less hawkish tone in the November 9<sup>th</sup> decision, questions centered on the possible policy path and strategy ahead. Governor Victoria Rodríguez reaffirmed that the first interest rate cut is not projected for December, while they will likely open this discussion on 1Q24 (based on the latest minutes, it is our take that at least four members also share this view) and that, when this happens, it 'won't necessarily be in consecutive meetings' (with comments in this sense from three out of five Board members in the same document). On the latter, we noted that Deputy Governor Mejia said he would not rule out the possibility of rate cuts in consecutive meetings, while Deputy Governor Heath reaffirmed some of his recent public comments about 'fine tuning' policy early next year. Other considerations included: (1) If the fiscal outlook for next year was already included in their expectations; (2) how concerned or not were they about the minimum wage revision for 2024 for prices; and (3) portfolio outflows from Mexico so far this year.



Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com



Juan Carlos Alderete Macal, CFA Executive Director of Economic Research and Market Strategy juan.alderete.macal@banorte.com



Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com



Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com



Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com

# Banxico's decisions in 2023

Date	Decision	
February 9th	+50bps	
March 30 <sup>th</sup>	+25bps	
May 18th	0bps	
June 22 <sup>nd</sup>	0bps	
August 10th	0bps	
September 28th	0bps	
November 9th	0pbs	
December 14th		

Source: Banxico



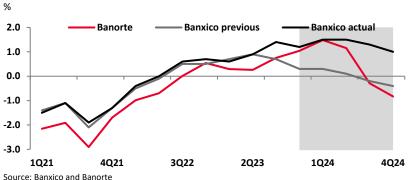
www.banorte.com/analisiseconomico@analisis\_fundam

Winners of the 2023 award for best Mexico economic forecasters, granted by *Focus Economics* 



Document for distribution among the general public

### **Output Gap**



We reaffirm that the first cut will be in March 2024, along with 200bps of accumulated reductions next year. The QR's content, forecast revisions, and the comments made in the press conference, were in line with our expectations and with no important surprises. In this backdrop, we maintain our view that the first cut will be in March, followed by a pause in May. After this, reductions would resume in June, albeit in consecutive decisions going forward. Starting in November, the pace would quicken, with two 50bps cut each. As a result, there would be 200bps of accumulated cuts in FY2024, with the reference rate ending in December at 9.25%.

They reiterated that the balance of risks for inflation is titled to the upside, with forecasts and factors to the upside and to the downside unchanged. As usual, the inflation trajectory was the same as in the last decision. On the balance of risks, the driving factors were unchanged and in the same order as in the statement. Only where mentioned more details on each of them.

#### **CPI** forecasts

% y/y, quarterly average

	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25
Headline	4.6*	4.4	4.3	4.0	3.7	3.4	3.2	3.1	3.1
Core	6.2*	5.3	4.5	3.9	3.5	3.3	3.2	3.1	3.1

Source: Banco de México. \*Observed data

**2023** and **2024** GDP estimates revised upwards, resulting in a more positive output gap. For 2023 activity GDP growth increased +30bps, standing at 3.3% (range: 3.1% to 3.5%), in line with our forecast and slightly below consensus (banking sector survey: 3.4%). The main drivers were: (1) A more robust growth trend in 3Q23, with a positive performance in the three economic sectors; (2) a tight labor market and high wage growth; (3) the positive evolution of domestic demand, especially investment; and (4) export growth. Meanwhile, the revision for 2024 was even higher than our expectations, at +90bps to 3.0% (range: 2.3% to 3.7%). Specifically, "...the revision for said year is explained, mainly, by the fiscal stance...". Finally, the initial forecast for 2025 implies a significant moderation at 1.5% (range: 0.7% to 2.3%). Returning to the output gap, the highest point would be at 1.5% in 1S24. Consistent with our outlook for prices, we believe that the strength of aggregate demand implies elevated risks for inflation and its expectations.

**Other estimate changes.** Banxico narrowed the range of its estimate for job creation affiliated to IMSS for this year, 2024 was raised, and 2025 forecast was added. Overall, the labor market is seen as stronger. On external accounts, narrower deficits are broadly anticipated for both the trade balance and current account. For more details, see the tables below.

## **Banxico's Forecasts**

Current Report (3Q23)

current heport (5022	• 1		
	2023	2024	2025
GDP (% y/y)			
Central scenario	3.3	3.0	1.5
Range	3.1 to 3.5	2.3 to 3.7	0.7 to 2.3
Employment (thousands)	670 to 770	610 to 810	550 to 750
Trade Balance (bn)	-16.0 to -10.0 (-0.9% to -0.6% of GDP)	-27.8 to -19.6 (-1.5% to -1.1% of GDP)	-26.8 to -17.4 (-1.5% to -1.0% of GDP)
Current account (bn)	-18.6 to -8.6 (-1.0% to -0.5% of GDP)	-24.3 to -11.6 (-1.3% to -0.6% of GDP)	-23.4 to -7.4 (-1.3% to -0.4% of GDP)

Source: Banxico

## **Banxico's Forecasts**

Previous Report (2Q23)

revious report (2 c/2	2023	2024
GDP (% y/y)		
Central scenario	3.0	2.1
Range	2.5 to 3.5	1.3 to 2.9
Employment (thousands)	670 to 830	570 to 770
Trade Balance (bn)	-30.6 to -24.1 (-1.7% to -1.3% of GDP)	-30.4 to -22.2 (-1.7% to -1.2% of GDP)
Current account (bn)	-31.6 to -21.5 (-1.8% to -1.2% of GDP)	-28.6 to -15.6 (-1.6% to -0.8% of GDP)

Source: Banxico



#### **Analyst Certification.**

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobinino, Juan Carlos Mercado Garduño, Paula Lozoya Valadez, Daniel Sebastián Sosa Aguilar, Jazmin Daniela Cuautencos Mora and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

#### Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

#### Last-twelve-month activities of the business areas.

**Grupo Financiero Banorte S.A.B. de C.V.,** through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

#### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

#### Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

#### Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD SELL	When the share expected performance is similar to the MEXBOL estimated performance.  When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

#### **Determination of Target Prices**

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



# Directory Research and Strategy



Raquel Vázquez Godinez Assistant raquel.vazquez@banorte.com (55) 1670 – 2967



María Fernanda Vargas Santoyo Analyst maria.vargas.santoyo@banorte.com (55) 1103 - 4000 x 2586





Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and
Market Strategy
juan.alderete.macal@banorte.com
(55) 1103 - 4046



Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com (55) 5268 - 1694





Manuel Jiménez Zaldívar Director of Market Strategy manuel.jimenez@banorte.com (55) 5268 - 1671



José Itzamna Espitia Hernández Senior Strategist, Equity jose.espitia@banorte.com (55) 1670 - 2249



Leslie Thalía Orozco Vélez Senior Strategist, Fixed Income and FX leslie.orozco.velez@banorte.com (55) 5268 - 1698



Juan Carlos Mercado Garduño Strategist, Equity juan.mercado.garduno@banorte.com (55) 1103 - 4000 x 1746

**Quantitative Analysis** 



Alejandro Cervantes Llamas Executive
Director of Quantitative Analysis
alejandro.cervantes@banorte.com
(55) 1670 - 2972



José De Jesús Ramírez Martínez Senior Analyst, Quantitative Analysis jose.ramirez.martinez@banorte.com (55) 1103 - 4000



Andrea Muñoz Sánchez Analyst, Quantitative Analysis andrea.muñoz.sanchez@banorte.com (55) 1103 - 4000



Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com (55) 1103 - 4043



Itzel Martínez Rojas Analyst itzel.martinez.rojas@banorte.com (55) 1670 - 2251



Lourdes Calvo Fernández Analyst (Edition) lourdes.calvo@banorte.com (55) 1103 - 4000 x 2611



Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com (55) 1670 - 2957



Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com (55) 1103 - 4000



Marissa Garza Ostos Director of Equity Strategy marissa.garza@banorte.com (55) 1670 - 1719



Carlos Hernández García Senior Strategist, Equity carlos.hernandez.garcia@banorte.com (55) 1670 -2250



Isaías Rodríguez Sobrino
Analyst, Fixed Income, FX and Commodities isaias.rodriguez.sobrino@banorte.com
(55) 1670 - 2144



Paula Lozoya Valadez Analyst, Equity paula.lozoya.valadez@banorte.com (55) 1103 - 4000



José Luis García Casales Director of Quantitative Analysis jose.garcia.casales@banorte.com (55) 8510 - 4608



Daniel Sebastián Sosa Aguilar Senior Analyst, Quantitative Analysis daniel.sosa@banorte.com (55) 1103 - 4000 x 2124



Katia Celina Goya Ostos Director of Economic Research, Global katia.goya@banorte.com (55) 1670 - 1821



Luis Leopoldo López Salinas Economist, Global Internacional luis.lopez.salinas@banorte.com (55) 1103 - 4000 x 2707



Víctor Hugo Cortes Castro Senior Strategist, Technical victorh.cortes@banorte.com (55) 1670 - 1800



Hugo Armando Gómez Solís Senior Analyst, Corporate Debt hugoa.gomez@banorte.com (55) 1670 - 2247



Gerardo Daniel Valle Trujillo Analyst, Corporate Debt gerardo.valle.trujillo@banorte.com (55) 1670 - 2248



Miguel Alejandro Calvo Domínguez Senior Analyst, Quantitative Analysis miguel.calvo@banorte.com (55) 1670 - 2220



Jazmin Daniela Cuautencos Mora Strategist, Quantitative Analysis jazmin.cuautencos.mora@banorte.com (55) 1103 - 4000

